



Sold Summary

	Feb-2013	Feb-2012	% Change
Sold Dollar Volume	\$9,096,718	\$5,404,900	68.31%
Avg Sold Price	\$284,272	\$245,677	15.71%
Median Sold Price	\$258,000	\$260,000	-0.77%
Units Sold	32	22	45.45%
Avg Days on Market	74	104	-28.85%
Avg List Price for Solds	\$293,130	\$258,686	13.31%
Avg SP to OLP Ratio	93.6%	91.4%	2.34%
Ratio of Avg SP to Avg OLP	92.0%	91.2%	0.80%
Avg SP to LP Ratio	97.6%	94.8%	2.96%
Ratio of Avg SP to Avg LP	97.0%	95.0%	2.11%
Attached Avg Sold Price	\$74,390	\$70,750	5.14%
Detached Avg Sold Price	\$323,140	\$284,550	13.56%
Attached Units Sold	5	4	25.00%
Detached Units Sold	27	18	50.00%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

Inventory

	Feb-2013	Feb-2012	% Change
Active Listings	178	186	-4.30%
New Listings	56	51	9.80%
New Under Contracts	31	29	6.90%
New Contingents	16	6	166.67%
New Pending	51	36	41.67%
All Pending	101	87	16.09%

Financing (Sold)

Assumption	1
Cash	12
Conventional	13
FHA	4
Other	2
Owner	0
VA	0

Days on Market (Sold)

0	0
1 to 10	5
11 to 20	3
21 to 30	5
31 to 60	5
61 to 90	3
91 to 120	3
121 to 180	5
181 to 360	1
361 to 720	1
721+	0

Sold Detail

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total	Active Listings	
	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod		SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	1	0	0	0	0	0	2	0
\$50K to \$99,999	0	4	1	1	0	0	0	0	0	1
\$100K to \$124,999	0	0	1	0	0	0	0	0	0	0
\$125K to \$149,999	0	0	0	0	0	0	0	0	2	0
\$150K to \$199,999	0	0	0	0	2	0	0	0	11	0
\$200K to \$249,999	1	0	0	0	4	0	0	0	12	0
\$250K to \$299,999	0	0	1	0	3	0	0	0	11	0
\$300K to \$399,999	0	0	1	0	6	0	0	0	30	0
\$400K to \$499,999	0	0	0	0	3	0	0	0	21	0
\$500K to \$599,999	0	0	0	0	1	0	0	0	21	0
\$600K to \$799,999	0	0	0	0	1	0	0	0	24	0
\$800K to \$999,999	0	0	0	0	1	0	0	0	11	0
\$1,000,000+	0	0	0	0	0	0	0	0	28	0
Total	1	4	5	1	21	0	0	32	173	1
Avg Sold Price	\$217,000	\$75,988	\$163,073	\$68,000	\$366,305	\$0	\$0	\$284,272		
Prev Year - Avg Sold Price	\$0	\$70,750	\$207,250	\$0	\$306,636	\$0	\$0	\$245,677		
Avg Sold % Change	0.00%	7.40%	-21.32%	0.00%	19.46%	0.00%	0.00%	15.71%		
Prev Year - # of Solds	0	4	4	0	14	0	0	22		

Active Detail