



### Sold Summary

	Feb-2013	Feb-2012	% Change
Sold Dollar Volume	\$5,302,660	\$6,222,304	-14.78%
Avg Sold Price	\$203,948	\$222,225	-8.22%
Median Sold Price	\$179,000	\$172,250	3.92%
Units Sold	26	28	-7.14%
Avg Days on Market	86	177	-51.41%
Avg List Price for Solds	\$212,126	\$228,564	-7.19%
Avg SP to OLP Ratio	93.5%	91.2%	2.54%
Ratio of Avg SP to Avg OLP	93.6%	91.5%	2.25%
Avg SP to LP Ratio	96.7%	97.0%	-0.29%
Ratio of Avg SP to Avg LP	96.1%	97.2%	-1.11%
Attached Avg Sold Price	\$88,500	\$104,075	-14.97%
Detached Avg Sold Price	\$208,566	\$231,314	-9.83%
Attached Units Sold	1	2	-50.00%
Detached Units Sold	25	26	-3.85%

Notes:

- SP = Sold Price
- OLP = Original List Price
- LP = List Price (at time of sale)
- Attached = Townhouse, Condo, Condo-Hotel, and Cooperatives
- Detached = Single Family Home, Villas, Mobile Homes, Manufactured, and Modular

### Inventory

	Feb-2013	Feb-2012	% Change
Active Listings	67	131	-48.85%
New Listings	35	41	-14.63%
New Under Contracts	40	53	-24.53%
New Contingents	6	9	-33.33%
New Pending	47	64	-26.56%
All Pending	103	121	-14.88%

### Financing (Sold)

Assumption	0
Cash	13
Conventional	8
FHA	3
Other	1
Owner	0
VA	1

### Days on Market (Sold)

0	0
1 to 10	5
11 to 20	3
21 to 30	2
31 to 60	5
61 to 90	3
91 to 120	3
121 to 180	1
181 to 360	3
361 to 720	1
721+	0

### Sold Detail

Price Ranges	2 or Less BR		3 BR		4 or More BR		All	Total	Active Listings	
	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	SFH/Villa	Cnd/Coop/TH	MH/Man/Mod		SFH/Villa	Cnd/Coop/TH
< \$50,000	0	0	0	0	0	0	2	0	0	0
\$50K to \$99,999	0	0	0	1	0	0	0	0	0	1
\$100K to \$124,999	0	0	0	0	1	0	0	0	2	1
\$125K to \$149,999	0	0	4	0	0	0	0	0	1	0
\$150K to \$199,999	0	0	1	0	6	0	0	0	6	0
\$200K to \$249,999	0	0	0	0	4	0	0	0	7	0
\$250K to \$299,999	0	0	0	0	5	0	0	0	15	0
\$300K to \$399,999	0	0	0	0	1	0	0	0	18	0
\$400K to \$499,999	0	0	0	0	0	0	0	0	6	0
\$500K to \$599,999	0	0	0	0	0	0	0	0	1	0
\$600K to \$799,999	0	0	0	0	1	0	0	0	2	0
\$800K to \$999,999	0	0	0	0	0	0	0	0	0	0
\$1,000,000+	0	0	0	0	0	0	0	0	0	0
<b>Total</b>	0	0	5	1	18	0	2	26	58	2
Avg Sold Price	\$0	\$0	\$147,880	\$88,500	\$245,153	\$0	\$31,000	\$203,948		
Prev Year - Avg Sold Price	\$167,000	\$0	\$119,650	\$104,075	\$265,603	\$0	\$56,500	\$222,225		
Avg Sold % Change	0.00%	0.00%	23.59%	-14.97%	-7.70%	0.00%	-45.13%	-8.22%		
Prev Year - # of Solds	1	0	4	2	20	0	1	28		

### Active Detail